

# IAS TRAINING - ORDER FORM

## BOOKS

### I'm A Salesman, Not A Ph.D.

\_\_\_\_\_ Please send me \_\_\_\_\_ book(s) at \$24.95 each plus \$5.00 shipping/handling.

### Munchies For Salespeople: Sales Tips You Can Sink Your Teeth Into

\_\_\_\_\_ Please send me \_\_\_\_\_ book(s) at \$24.95 each plus \$5.00 shipping/handling.

### Munchies For Salespeople II: More Sales Tips You Can Sink Your Teeth Into

\_\_\_\_\_ Please send me \_\_\_\_\_ book(s) at \$24.95 each plus \$5.00 shipping/handling.

## TESTS & EXAMS

### IAS Training Aptitude Test®: For New Hires - Take the guesswork out of hiring!

Each package contains 10 Salesperson and 2 Sales Manager Aptitude Tests.

\_\_\_\_\_ Please send me \_\_\_\_\_ package(s) at \$149.00 plus \$10.00 S/H per package.

IAS Training Proficiency Exam®: For Existing Staff - Determine your Staffs strengths & weaknesses so you can train them where they need help! Each package contains 10 Salesperson and 2 Sales Manager Exams.

\_\_\_\_\_ Please send me \_\_\_\_\_ package(s) at \$199.00 plus 10.00 S/H per package.

## GUIDEBOOKS & KITS

Mystery Shoppers Kit - Solve the Service Problems that Are Eating at Your Bottom Line!

\_\_\_\_\_ Please send me \_\_\_\_\_ kit(s) at \$79.00 each plus \$5.00 shipping/handling.

Employee Handbook / Policy & Procedures Guidelines Kit - Provide Discipline & Structure Within Your Organization!

\_\_\_\_\_ Please send me \_\_\_\_\_ kit(s) at \$179.00 each plus \$10.00 shipping/handling.

## AUDIO TRAINING PROGRAMS

PMSA Relationship Selling Program - Program consists of four CD's and one workbook

\_\_\_\_\_ Please send me \_\_\_\_\_ set(s) at \$249.00 each plus \$10.00 shipping/handling.

PSMC - Professional Sales Management Program - Program consists of four CD's and one workbook

\_\_\_\_\_ Please send me \_\_\_\_\_ set(s) at \$249.00 each plus \$10.00 shipping/handling.

Combination Package - PMSA and PSMC Audio Programs

\_\_\_\_\_ Please send me \_\_\_\_\_ set(s) at \$395.00 each plus \$20.00 shipping/handling.

## VIDEO TRAINING PROGRAMS

Train The Trainer DVD Program Which Includes the PMSA Relationship Selling DVD Program -

*Each set consists of four DVD's a workbook and a disk of the forms and the PMSA Workbook.*

\_\_\_\_\_ Please send me \_\_\_\_\_ set(s) at \$995.00 ea.ch plus \$30.00 shipping/handling.

PMSA Relationship Selling DVD Program - Each set consists of four DVD's a workbook and disk of the workbook.

\_\_\_\_\_ Please send me \_\_\_\_\_ set(s) at \$695.00 ea.ch plus \$20.00 shipping/handling

Weekly Sales Training II Meeting Series - Jewelry Specific - Program consists of a CD with 50 meetings – corresponding Leaders Guide, Participants Worksheet, Meeting Agenda and Attendance record for each meeting, along with corresponding written material dependent upon the meeting topic.

\_\_\_\_\_ Please send me one set at \$1250.00

## IAS TRAINING

6655 W. Jewell Ave., Suite 210 Lakewood, CO 80232  
(303) 936-9353 ✕ 1-800-248-7703 ✕ Fax (303) 936-9581  
[www.iastraining.com](http://www.iastraining.com) ✕ email – [info@iastraining.com](mailto:info@iastraining.com)

*All prices subject to change without notice*

# IAS TRAINING - ORDER FORM

## ON-LINE COURSES

### Train The Trainer (Professional Sales Management Course) On-Line Course

1 Course = \$195 - 2-4 Course = \$175.00 Each - 5-9 courses = \$150.00 each - 10 + Courses = \$125.00 each

### PMSA Relationship Selling On-Line Course.

1 Course = \$195 - 2-4 Course = \$175.00 Each - 5-9 courses = \$150.00 each - 10 + Courses = \$125.00 each

### Combination of Train The Trainer (Professional Sales Management Course) On-Line Course& the PMSA Relationship Selling On-Line Course.

1 Course = \$349 - 2-4 Course = \$325.00 Each - 5-9 courses = \$295.00 each - 10 + Courses = \$249.00 each

Please sign me up for \_\_\_\_\_ of the \_\_\_\_\_ Course(s) at \$\_\_\_\_\_ each and sign me up for \_\_\_\_\_ of the \_\_\_\_\_ Course(s) at \$\_\_\_\_\_ each

## CERTIFICATION PROGRAMS

**Certified Jewelry Sales Professional** Consists of a 350 + page manual, The Weekly Meeting II, The Train The Trainer DVDs, The PMSA Relationship Selling DVD's, The Mystery Shopper Kit, I'm A Salesman Book, Munchies For Salespeople Book, & Munchies For Salespeople II Book

\_\_\_\_\_ \$4995.00

**Certified Professional Pawnbroker Program** Consists of a 375 + page manual, The Weekly Meeting II, The Train The Trainer DVDs, The PMSA Relationship Selling DVD's, The Mystery Shopper Kit, I'm A Salesman Book, Munchies For Salespeople Book, & Munchies For Salespeople II Book

\_\_\_\_\_ \$4995.00

## IN-HOUSE TRAINING

\_\_\_\_\_ Please call me to discuss the options for **In-House Training**

## SALES INSIGHT

\_\_\_\_\_ YES, start sending me your FREE weekly newsletter "SALES INSIGHT" - via email below

## CUSTOMER AND PAYMENT INFORMATION

NAME \_\_\_\_\_ TITLE \_\_\_\_\_

COMPANY \_\_\_\_\_ #STORES/EMPLOYEES \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_

PHONE \_\_\_\_\_ FAX \_\_\_\_\_ EMAIL \_\_\_\_\_

METHOD OF PAYMENT: \_\_\_\_\_ CHECK \_\_\_\_\_ VISA \_\_\_\_\_ MC \_\_\_\_\_ AMEX

CARD NUMBER \_\_\_\_\_ Exp. Date \_\_\_\_\_

NAME ON CARD \_\_\_\_\_ SIGNATURE \_\_\_\_\_

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